

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹ EUROPEAN UNION² + EFTA + UK

| | JANUARY | | | JANUARY-JANUARY | | |
|-------------------------|----------------|----------------|--------------|-----------------|----------------|--------------|
| | Units | | % change | Units | | % change |
| | 2022 | 2021 | 22/21 | 2022 | 2021 | 22/21 |
| Austria | 1.564 | 2.580 | -39,4 | 1.564 | 2.580 | -39,4 |
| Belgium | 4.370 | 7.182 | -39,2 | 4.370 | 7.182 | -39,2 |
| Bulgaria | 381 | 438 | -13,0 | 381 | 438 | -13,0 |
| Croatia | 689 | 527 | +30,7 | 689 | 527 | +30,7 |
| Cyprus | 152 | 141 | +7,8 | 152 | 141 | +7,8 |
| Czech Republic | 1.100 | 1.168 | -5,8 | 1.100 | 1.168 | -5,8 |
| Denmark | 2.129 | 2.066 | +3,0 | 2.129 | 2.066 | +3,0 |
| Estonia | 352 | 390 | -9,7 | 352 | 390 | -9,7 |
| Finland | 1.007 | 1.303 | -22,7 | 1.007 | 1.303 | -22,7 |
| France | 28.145 | 34.689 | -18,9 | 28.145 | 34.689 | -18,9 |
| Germany | 17.256 | 17.550 | -1,7 | 17.256 | 17.550 | -1,7 |
| Greece | 491 | 700 | -29,9 | 491 | 700 | -29,9 |
| Hungary | 1.062 | 1.771 | -40,0 | 1.062 | 1.771 | -40,0 |
| Ireland ³ | 5.050 | 5.022 | +0,6 | 5.050 | 5.022 | +0,6 |
| Italy ⁴ | 11.853 | 11.725 | +1,1 | 11.853 | 11.725 | +1,1 |
| Latvia | 225 | 144 | +56,3 | 225 | 144 | +56,3 |
| Lithuania | 274 | 230 | +19,1 | 274 | 230 | +19,1 |
| Luxembourg | 310 | 401 | -22,7 | 310 | 401 | -22,7 |
| Netherlands | 5.505 | 6.983 | -21,2 | 5.505 | 6.983 | -21,2 |
| Poland | 4.499 | 4.626 | -2,7 | 4.499 | 4.626 | -2,7 |
| Portugal | 1.894 | 2.098 | -9,7 | 1.894 | 2.098 | -9,7 |
| Romania | 918 | 1.128 | -18,6 | 918 | 1.128 | -18,6 |
| Slovakia | 492 | 379 | +29,8 | 492 | 379 | +29,8 |
| Slovenia | 717 | 954 | -24,8 | 717 | 954 | -24,8 |
| Spain | 6.952 | 9.550 | -27,2 | 6.952 | 9.550 | -27,2 |
| Sweden | 2.074 | 2.149 | -3,5 | 2.074 | 2.149 | -3,5 |
| EUROPEAN UNION | 99.461 | 115.894 | -14,2 | 99.461 | 115.894 | -14,2 |
| EU14⁵ | 88.600 | 103.998 | -14,8 | 88.600 | 103.998 | -14,8 |
| EU12⁶ | 10.861 | 11.896 | -8,7 | 10.861 | 11.896 | -8,7 |
| Iceland | 91 | 87 | +4,6 | 91 | 87 | +4,6 |
| Norway | 1.497 | 2.344 | -36,1 | 1.497 | 2.344 | -36,1 |
| Switzerland | 2.013 | 2.287 | -12,0 | 2.013 | 2.287 | -12,0 |
| EFTA | 3.601 | 4.718 | -23,7 | 3.601 | 4.718 | -23,7 |
| United Kingdom | 17.566 | 24.029 | -26,9 | 17.566 | 24.029 | -26,9 |
| EU + EFTA + UK | 120.628 | 144.641 | -16,6 | 120.628 | 144.641 | -16,6 |
| EU14 + EFTA + UK | 109.767 | 132.745 | -17,3 | 109.767 | 132.745 | -17,3 |

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

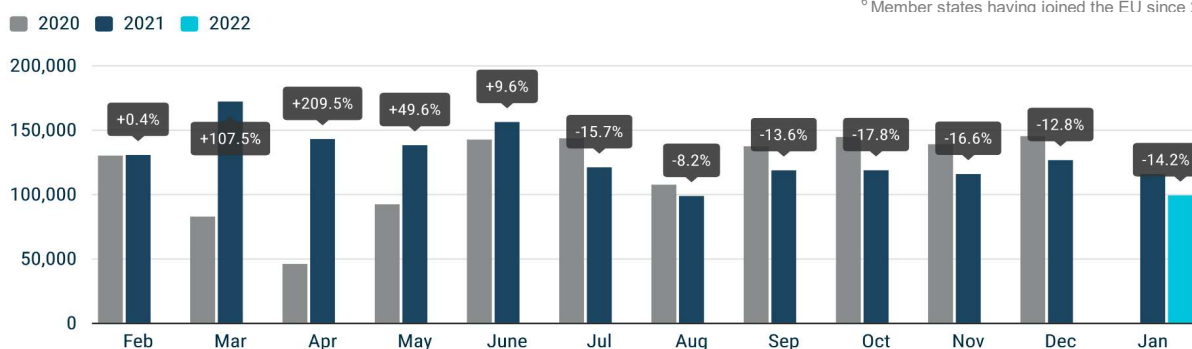
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹ EUROPEAN UNION + EFTA + UK

| | JANUARY | | | JANUARY-JANUARY | | |
|-----------------------------|---------------|---------------|-------------------|-----------------|---------------|-------------------|
| | Units | | % change 22/21 | Units | | % change 22/21 |
| | 2022 | 2021 | | 2022 | 2021 | |
| Austria ² | 354 | 427 | -17,1 | 354 | 427 | -17,1 |
| Belgium | 633 | 667 | -5,1 | 633 | 667 | -5,1 |
| Bulgaria | 325 | 286 | +13,6 | 325 | 286 | +13,6 |
| Croatia | 96 | 65 | +47,7 | 96 | 65 | +47,7 |
| Cyprus | 1 | 10 | -90,0 | 1 | 10 | -90,0 |
| Czech Republic | 557 | 425 | +31,1 | 557 | 425 | +31,1 |
| Denmark | 416 | 328 | +26,8 | 416 | 328 | +26,8 |
| Estonia | 84 | 86 | -2,3 | 84 | 86 | -2,3 |
| Finland | 265 | 235 | +12,8 | 265 | 235 | +12,8 |
| France | 3.324 | 3.264 | +1,8 | 3.324 | 3.264 | +1,8 |
| Germany | 4.312 | 4.402 | -2,0 | 4.312 | 4.402 | -2,0 |
| Greece | 35 | 24 | +45,8 | 35 | 24 | +45,8 |
| Hungary | 350 | 297 | +17,8 | 350 | 297 | +17,8 |
| Ireland ³ | 230 | 274 | -16,1 | 230 | 274 | -16,1 |
| Italy ⁴ | 1.958 | 1.902 | +2,9 | 1.958 | 1.902 | +2,9 |
| Latvia | 151 | 113 | +33,6 | 151 | 113 | +33,6 |
| Lithuania | 507 | 564 | -10,1 | 507 | 564 | -10,1 |
| Luxembourg ⁵ | 88 | 79 | +11,4 | 88 | 79 | +11,4 |
| Netherlands | 1.318 | 1.205 | +9,4 | 1.318 | 1.205 | +9,4 |
| Poland | 2.129 | 1.351 | +57,6 | 2.129 | 1.351 | +57,6 |
| Portugal | 325 | 299 | +8,7 | 325 | 299 | +8,7 |
| Romania | 506 | 346 | +46,2 | 506 | 346 | +46,2 |
| Slovakia | 202 | 194 | +4,1 | 202 | 194 | +4,1 |
| Slovenia | 235 | 205 | +14,6 | 235 | 205 | +14,6 |
| Spain | 1.906 | 1.635 | +16,6 | 1.906 | 1.635 | +16,6 |
| Sweden | 289 | 386 | -25,1 | 289 | 386 | -25,1 |
| EUROPEAN UNION | 20.596 | 19.069 | +8,0 | 20.596 | 19.069 | +8,0 |
| EU14 | 15.453 | 15.127 | +2,2 | 15.453 | 15.127 | +2,2 |
| EU12 | 5.143 | 3.942 | +30,5 | 5.143 | 3.942 | +30,5 |
| Iceland | 11 | 9 | +22,2 | 11 | 9 | +22,2 |
| Norway | 405 | 440 | -8,0 | 405 | 440 | -8,0 |
| Switzerland | 206 | 210 | -1,9 | 206 | 210 | -1,9 |
| EFTA | 622 | 659 | -5,6 | 622 | 659 | -5,6 |
| United Kingdom ⁵ | 2.706 | 2.295 | +17,9 | 2.706 | 2.295 | +17,9 |
| EU + EFTA + UK | 23.924 | 22.023 | +8,6 | 23.924 | 22.023 | +8,6 |
| EU14 + EFTA + UK | 18.781 | 18.081 | +3,9 | 18.781 | 18.081 | +3,9 |

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

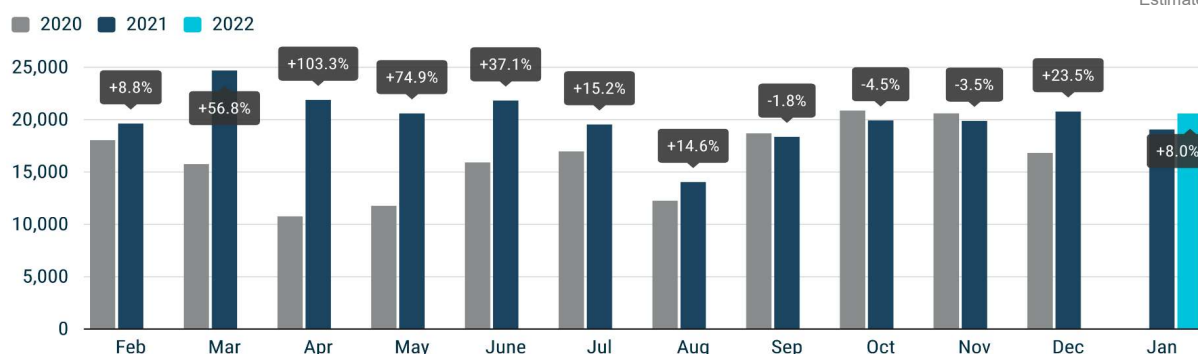
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV ≥17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹ EUROPEAN UNION + EFTA + UK

| | JANUARY | | | JANUARY-JANUARY | | |
|-----------------------------|---------------|---------------|-------------------|-----------------|---------------|-------------------|
| | Units | | % change 22/21 | Units | | % change 22/21 |
| | 2022 | 2021 | | 2022 | 2021 | |
| Austria | 375 | 455 | -17,6 | 375 | 455 | -17,6 |
| Belgium | 710 | 775 | -8,4 | 710 | 775 | -8,4 |
| Bulgaria | 336 | 301 | +11,6 | 336 | 301 | +11,6 |
| Croatia | 99 | 71 | +39,4 | 99 | 71 | +39,4 |
| Cyprus | 5 | 15 | -66,7 | 5 | 15 | -66,7 |
| Czech Republic | 632 | 495 | +27,7 | 632 | 495 | +27,7 |
| Denmark | 463 | 359 | +29,0 | 463 | 359 | +29,0 |
| Estonia | 92 | 92 | +0,0 | 92 | 92 | +0,0 |
| Finland | 368 | 345 | +6,7 | 368 | 345 | +6,7 |
| France | 3.714 | 3.822 | -2,8 | 3.714 | 3.822 | -2,8 |
| Germany | 5.536 | 5.967 | -7,2 | 5.536 | 5.967 | -7,2 |
| Greece | 46 | 39 | +17,9 | 46 | 39 | +17,9 |
| Hungary | 374 | 313 | +19,5 | 374 | 313 | +19,5 |
| Ireland | 278 | 308 | -9,7 | 278 | 308 | -9,7 |
| Italy ² | 2.230 | 2.238 | -0,4 | 2.230 | 2.238 | -0,4 |
| Latvia | 155 | 118 | +31,4 | 155 | 118 | +31,4 |
| Lithuania | 512 | 572 | -10,5 | 512 | 572 | -10,5 |
| Luxembourg | 96 | 85 | +12,9 | 96 | 85 | +12,9 |
| Netherlands | 1.457 | 1.353 | +7,7 | 1.457 | 1.353 | +7,7 |
| Poland | 2.253 | 1.485 | +51,7 | 2.253 | 1.485 | +51,7 |
| Portugal | 381 | 343 | +11,1 | 381 | 343 | +11,1 |
| Romania | 527 | 355 | +48,5 | 527 | 355 | +48,5 |
| Slovakia | 214 | 199 | +7,5 | 214 | 199 | +7,5 |
| Slovenia | 246 | 222 | +10,8 | 246 | 222 | +10,8 |
| Spain | 2.127 | 1.867 | +13,9 | 2.127 | 1.867 | +13,9 |
| Sweden | 311 | 422 | -26,3 | 311 | 422 | -26,3 |
| EUROPEAN UNION | 23.537 | 22.616 | +4,1 | 23.537 | 22.616 | +4,1 |
| EU14 | 18.092 | 18.378 | -1,6 | 18.092 | 18.378 | -1,6 |
| EU12 | 5.445 | 4.238 | +28,5 | 5.445 | 4.238 | +28,5 |
| Iceland | 12 | 23 | -47,8 | 12 | 23 | -47,8 |
| Norway | 469 | 508 | -7,7 | 469 | 508 | -7,7 |
| Switzerland | 238 | 259 | -8,1 | 238 | 259 | -8,1 |
| EFTA | 719 | 790 | -9,0 | 719 | 790 | -9,0 |
| United Kingdom ³ | 3.322 | 3.052 | +8,8 | 3.322 | 3.052 | +8,8 |
| EU + EFTA + UK | 27.578 | 26.458 | +4,2 | 27.578 | 26.458 | +4,2 |
| EU14 + EFTA + UK | 22.133 | 22.220 | -0,4 | 22.133 | 22.220 | -0,4 |

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



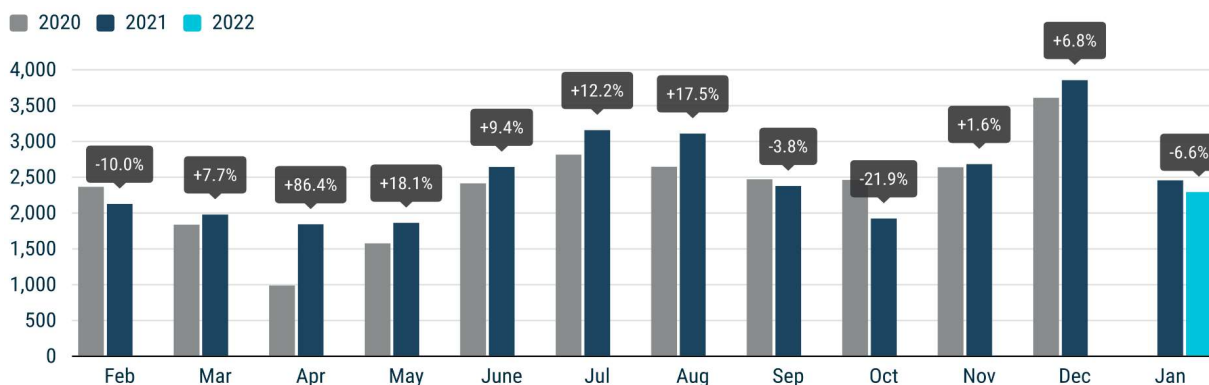
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T EUROPEAN UNION + EFTA + UK

| | JANUARY | | | JANUARY-JANUARY | | |
|-----------------------------|--------------|--------------|-------------------|-----------------|--------------|-------------------|
| | Units | | % change 22/21 | Units | | % change 22/21 |
| | 2022 | 2021 | | 2022 | 2021 | |
| Austria | 51 | 95 | -46,3 | 51 | 95 | -46,3 |
| Belgium | 30 | 65 | -53,8 | 30 | 65 | -53,8 |
| Bulgaria | 17 | 1 | +1.600,0 | 17 | 1 | +1.600,0 |
| Croatia | 0 | 0 | | 0 | 0 | |
| Cyprus | 1 | 2 | -50,0 | 1 | 2 | -50,0 |
| Czech Republic | 145 | 138 | +5,1 | 145 | 138 | +5,1 |
| Denmark | 52 | 0 | | 52 | 0 | |
| Estonia | 61 | 32 | +90,6 | 61 | 32 | +90,6 |
| Finland | 17 | 12 | +41,7 | 17 | 12 | +41,7 |
| France | 549 | 555 | -1,1 | 549 | 555 | -1,1 |
| Germany | 439 | 458 | -4,1 | 439 | 458 | -4,1 |
| Greece | 2 | 26 | -92,3 | 2 | 26 | -92,3 |
| Hungary | 5 | 39 | -87,2 | 5 | 39 | -87,2 |
| Ireland | 54 | 29 | +86,2 | 54 | 29 | +86,2 |
| Italy ¹ | 301 | 421 | -28,5 | 301 | 421 | -28,5 |
| Latvia | 15 | 14 | +7,1 | 15 | 14 | +7,1 |
| Lithuania | 25 | 13 | +92,3 | 25 | 13 | +92,3 |
| Luxembourg | 54 | 42 | +28,6 | 54 | 42 | +28,6 |
| Netherlands | 36 | 30 | +20,0 | 36 | 30 | +20,0 |
| Poland | 106 | 93 | +14,0 | 106 | 93 | +14,0 |
| Portugal | 37 | 42 | -11,9 | 37 | 42 | -11,9 |
| Romania | 42 | 60 | -30,0 | 42 | 60 | -30,0 |
| Slovakia | 47 | 26 | +80,8 | 47 | 26 | +80,8 |
| Slovenia | 2 | 35 | -94,3 | 2 | 35 | -94,3 |
| Spain | 146 | 126 | +15,9 | 146 | 126 | +15,9 |
| Sweden | 60 | 102 | -41,2 | 60 | 102 | -41,2 |
| EUROPEAN UNION | 2.294 | 2.456 | -6,6 | 2.294 | 2.456 | -6,6 |
| EU14 | 1.828 | 2.003 | -8,7 | 1.828 | 2.003 | -8,7 |
| EU12 | 466 | 453 | +2,9 | 466 | 453 | +2,9 |
| Iceland | 2 | 1 | +100,0 | 2 | 1 | +100,0 |
| Norway | 58 | 45 | +28,9 | 58 | 45 | +28,9 |
| Switzerland | 36 | 47 | -23,4 | 36 | 47 | -23,4 |
| EFTA | 96 | 93 | +3,2 | 96 | 93 | +3,2 |
| United Kingdom ² | 258 | 195 | +32,3 | 258 | 195 | +32,3 |
| EU + EFTA + UK | 2.648 | 2.744 | -3,5 | 2.648 | 2.744 | -3,5 |
| EU14 + EFTA + UK | 2.182 | 2.291 | -4,8 | 2.182 | 2.291 | -4,8 |

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET EUROPEAN UNION + EFTA + UK

| | JANUARY | | | JANUARY-JANUARY | | |
|-------------------------|----------------|----------------|--------------|-----------------|----------------|--------------|
| | Units | | % change | Units | | % change |
| | 2022 | 2021 | 22/21 | 2022 | 2021 | 22/21 |
| Austria | 1.990 | 3.130 | -36,4 | 1.990 | 3.130 | -36,4 |
| Belgium | 5.110 | 8.022 | -36,3 | 5.110 | 8.022 | -36,3 |
| Bulgaria | 734 | 740 | -0,8 | 734 | 740 | -0,8 |
| Croatia | 788 | 598 | +31,8 | 788 | 598 | +31,8 |
| Cyprus | 158 | 158 | +0,0 | 158 | 158 | +0,0 |
| Czech Republic | 1.877 | 1.801 | +4,2 | 1.877 | 1.801 | +4,2 |
| Denmark | 2.644 | 2.425 | +9,0 | 2.644 | 2.425 | +9,0 |
| Estonia | 505 | 514 | -1,8 | 505 | 514 | -1,8 |
| Finland | 1.392 | 1.660 | -16,1 | 1.392 | 1.660 | -16,1 |
| France | 32.408 | 39.066 | -17,0 | 32.408 | 39.066 | -17,0 |
| Germany | 23.231 | 23.975 | -3,1 | 23.231 | 23.975 | -3,1 |
| Greece | 539 | 765 | -29,5 | 539 | 765 | -29,5 |
| Hungary | 1.441 | 2.123 | -32,1 | 1.441 | 2.123 | -32,1 |
| Ireland | 5.382 | 5.359 | +0,4 | 5.382 | 5.359 | +0,4 |
| Italy | 14.384 | 14.384 | +0,0 | 14.384 | 14.384 | +0,0 |
| Latvia | 395 | 276 | +43,1 | 395 | 276 | +43,1 |
| Lithuania | 811 | 815 | -0,5 | 811 | 815 | -0,5 |
| Luxembourg | 460 | 528 | -12,9 | 460 | 528 | -12,9 |
| Netherlands | 6.998 | 8.366 | -16,4 | 6.998 | 8.366 | -16,4 |
| Poland | 6.858 | 6.204 | +10,5 | 6.858 | 6.204 | +10,5 |
| Portugal | 2.312 | 2.483 | -6,9 | 2.312 | 2.483 | -6,9 |
| Romania | 1.487 | 1.543 | -3,6 | 1.487 | 1.543 | -3,6 |
| Slovakia | 753 | 604 | +24,7 | 753 | 604 | +24,7 |
| Slovenia | 965 | 1.211 | -20,3 | 965 | 1.211 | -20,3 |
| Spain | 9.225 | 11.543 | -20,1 | 9.225 | 11.543 | -20,1 |
| Sweden | 2.445 | 2.673 | -8,5 | 2.445 | 2.673 | -8,5 |
| EUROPEAN UNION | 125.292 | 140.966 | -11,1 | 125.292 | 140.966 | -11,1 |
| EU14 | 108.520 | 124.379 | -12,8 | 108.520 | 124.379 | -12,8 |
| EU12 | 16.772 | 16.587 | +1,1 | 16.772 | 16.587 | +1,1 |
| Iceland | 105 | 111 | -5,4 | 105 | 111 | -5,4 |
| Norway | 2.024 | 2.897 | -30,1 | 2.024 | 2.897 | -30,1 |
| Switzerland | 2.287 | 2.593 | -11,8 | 2.287 | 2.593 | -11,8 |
| EFTA | 4.416 | 5.601 | -21,2 | 4.416 | 5.601 | -21,2 |
| United Kingdom | 21.146 | 27.276 | -22,5 | 21.146 | 27.276 | -22,5 |
| EU + EFTA + UK | 150.854 | 173.843 | -13,2 | 150.854 | 173.843 | -13,2 |
| EU14 + EFTA + UK | 134.082 | 157.256 | -14,7 | 134.082 | 157.256 | -14,7 |

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

