

## PROVISIONAL

### EU+EFTA<sup>1</sup> NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T<sup>2</sup>

	November 2018	November 2017	% change 18/17	Jan-Nov 2018	Jan-Nov 2017	% change 18/17
AUSTRIA	3.689	3.205	15,1%	40.821	37.369	9,2%
BELGIUM	6.337	5.882	7,7%	73.323	71.911	2,0%
BULGARIA	577	720	-19,9%	5.670	5.373	5,5%
CROATIA	843	567	48,7%	8.110	7.802	3,9%
CYPRUS	196	222	-11,7%	1.714	1.822	-5,9%
CZECH REPUBLIC	2.087	1.730	20,6%	18.678	17.522	6,6%
DENMARK	3.200	3.428	-6,7%	31.134	32.557	-4,4%
ESTONIA	420	422	-0,5%	4.823	4.473	7,8%
FINLAND	1.260	1.389	-9,3%	14.411	14.419	-0,1%
FRANCE	39.939	38.739	3,1%	416.927	397.930	4,8%
GERMANY	27.951	26.276	6,4%	262.041	246.773	6,2%
GREECE	616	544	13,2%	6.337	6.108	3,7%
HUNGARY	2.122	2.112	0,5%	19.949	17.603	13,3%
IRELAND <sup>3</sup>	571	581	-1,7%	25.339	23.971	5,7%
ITALY <sup>4</sup>	18.500	20.045	-7,7%	161.466	169.945	-5,0%
LATVIA	249	249	0,0%	2.217	1.962	13,0%
LITHUANIA	264	203	30,0%	3.260	2.964	10,0%
LUXEMBOURG	479	453	5,7%	4.526	4.430	2,2%
NETHERLANDS	7.138	6.225	14,7%	75.299	69.994	7,6%
POLAND	6.545	5.263	24,4%	61.814	54.768	12,9%
PORTUGAL	3.779	3.623	4,3%	35.246	33.956	3,8%
ROMANIA	1.521	1.352	12,5%	16.325	14.670	11,3%
SLOVAKIA	1.021	685	49,1%	8.372	6.959	20,3%
SLOVENIA	1.155	1.115	3,6%	11.713	11.100	5,5%
SPAIN	17.665	18.273	-3,3%	196.719	182.875	7,6%
SWEDEN	3.341	5.044	-33,8%	52.681	50.110	5,1%
UNITED KINGDOM	29.035	26.486	9,6%	331.776	334.133	-0,7%
<b>EUROPEAN UNION</b>	<b>180.500</b>	<b>174.833</b>	<b>3,2%</b>	<b>1.890.691</b>	<b>1.823.499</b>	<b>3,7%</b>
<b>EU15<sup>5</sup></b>	<b>163.500</b>	<b>160.193</b>	<b>2,1%</b>	<b>1.728.046</b>	<b>1.676.481</b>	<b>3,1%</b>
<b>EU12<sup>6</sup></b>	<b>17.000</b>	<b>14.640</b>	<b>16,1%</b>	<b>162.645</b>	<b>147.018</b>	<b>10,6%</b>
ICELAND	159	128	24,2%	1.823	1.871	-2,6%
NORWAY	3.177	3.101	2,5%	34.143	32.645	4,6%
SWITZERLAND	3.216	2.887	11,4%	29.740	29.062	2,3%
EFTA	6.552	6.116	7,1%	65.706	63.578	3,3%
<b>EU + EFTA</b>	<b>187.052</b>	<b>180.949</b>	<b>3,4%</b>	<b>1.956.397</b>	<b>1.887.077</b>	<b>3,7%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>170.052</b>	<b>166.309</b>	<b>2,3%</b>	<b>1.793.752</b>	<b>1.740.059</b>	<b>3,1%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>3</sup> Malta not available

<sup>4</sup> ANFIA estimates

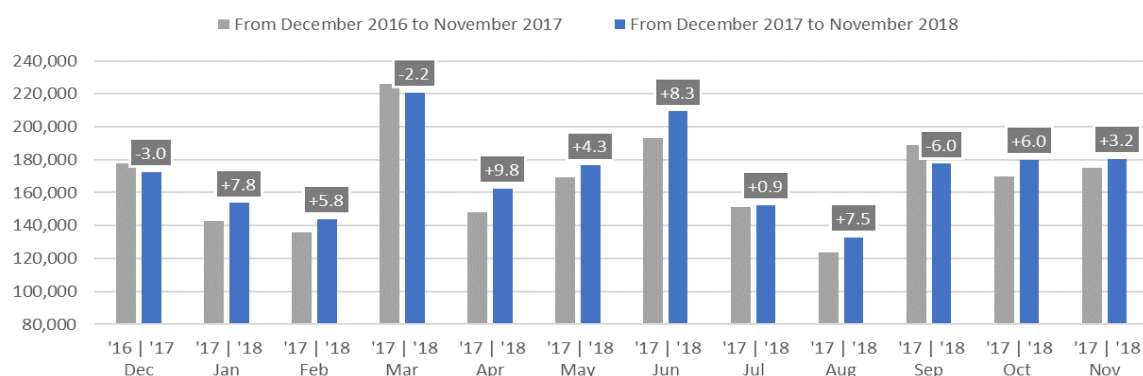
<sup>2</sup> Including light buses and coaches

<sup>5</sup> Member states before the 2004 enlargement

<sup>6</sup> LCV ≤3t

<sup>6</sup> Member states having joined the EU since 2004

#### New light commercial vehicle registrations in the EU - 12 month trend



## PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER<sup>1</sup>

	November 2018	November 2017	% change 18/17	Jan-Nov 2018	Jan-Nov 2017	% change 18/17
AUSTRIA	566	527	7,4%	7.169	7.146	0,3%
BELGIUM	750	621	20,8%	8.684	7.959	9,1%
BULGARIA	-	-		-	-	
CROATIA	86	76	13,2%	1.023	989	3,4%
CYPRUS	0	5	-100,0%	44	63	-30,2%
CZECH REPUBLIC <sup>2</sup>	751	800	-6,1%	7.457	7.541	-1,1%
DENMARK	397	376	5,6%	4.319	4.223	2,3%
ESTONIA	69	97	-28,9%	967	963	0,4%
FINLAND	234	235	-0,4%	2.671	2.663	0,3%
FRANCE	4.452	4.168	6,8%	44.642	40.634	9,9%
GERMANY	6.051	5.554	8,9%	62.844	60.275	4,3%
GREECE	14	9	55,6%	163	207	-21,3%
HUNGARY	418	432	-3,2%	5.276	4.774	10,5%
IRELAND <sup>4</sup>	50	55	-9,1%	1.757	1.804	-2,6%
ITALY <sup>3</sup>	1.595	1.849	-13,7%	18.855	17.340	8,7%
LATVIA	108	179	-39,7%	1.437	1.355	6,1%
LITHUANIA <sup>4</sup>	515	480	7,3%	8.057	6.585	22,4%
LUXEMBOURG <sup>4</sup>	62	80	-22,5%	856	937	-8,6%
NETHERLANDS	1.012	989	2,3%	13.620	12.472	9,2%
POLAND	2.213	2.253	-1,8%	25.677	22.898	12,1%
PORTUGAL	278	489	-43,1%	3.905	4.078	-4,2%
ROMANIA	446	378	18,0%	6.253	5.455	14,6%
SLOVAKIA	314	263	19,4%	3.689	3.551	3,9%
SLOVENIA <sup>4</sup>	196	152	28,9%	2.372	2.044	16,0%
SPAIN	1.982	2.565	-22,7%	18.584	19.063	-2,5%
SWEDEN	609	551	10,5%	5.667	5.623	0,8%
UNITED KINGDOM <sup>4</sup>	4.026	4.141	-2,8%	35.000	37.310	-6,2%
<b>EUROPEAN UNION</b>	<b>27.194</b>	<b>27.324</b>	<b>-0,5%</b>	<b>290.988</b>	<b>277.952</b>	<b>4,7%</b>
EU15	22.078	22.209	-0,6%	228.736	221.734	3,2%
EU12	5.116	5.115	0,02%	62.252	56.218	10,7%
ICELAND	25	20	25,0%	243	196	24,0%
NORWAY <sup>4</sup>	403	383	5,2%	4.581	4.168	9,9%
SWITZERLAND <sup>2</sup>	257	292	-12,0%	3.261	3.516	-7,3%
EFTA	685	695	-1,4%	8.085	7.880	2,6%
<b>EU + EFTA</b>	<b>27.879</b>	<b>28.019</b>	<b>-0,5%</b>	<b>299.073</b>	<b>285.832</b>	<b>4,6%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>22.763</b>	<b>22.904</b>	<b>-0,6%</b>	<b>236.821</b>	<b>229.614</b>	<b>3,1%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

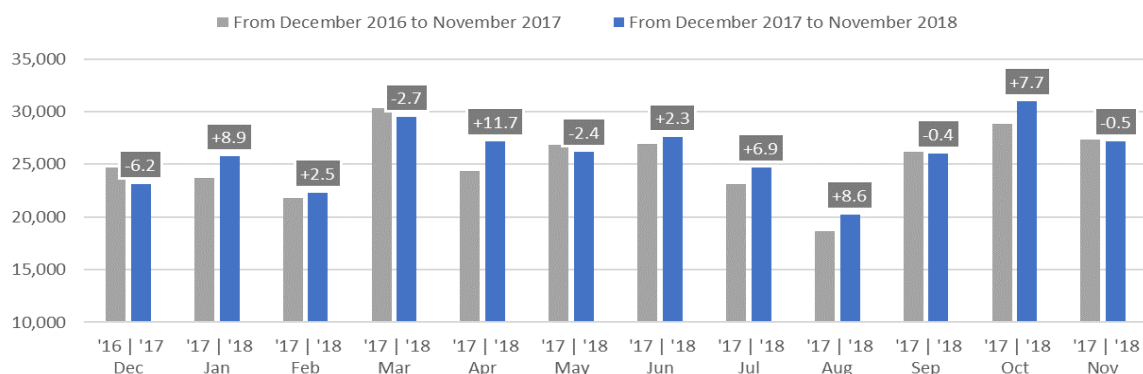
<sup>1</sup> Excluding heavy buses and coaches

<sup>3</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>2</sup> HCV ≥18t

<sup>4</sup> Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



**PROVISIONAL**  
**EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY**  
**NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T<sup>1</sup>**

	November 2018	November 2017	% change 18/17	Jan-Nov 2018	Jan-Nov 2017	% change 18/17
AUSTRIA	603	601	0,3%	7.614	7.628	-0,2%
BELGIUM	929	729	27,4%	10.291	9.366	9,9%
BULGARIA	-	-		-	-	
CROATIA	100	110	-9,1%	1.341	1.265	6,0%
CYPRUS	4	9	-55,6%	109	94	16,0%
CZECH REPUBLIC	990	1.003	-1,3%	9.153	9.055	1,1%
DENMARK	431	425	1,4%	4.707	4.675	0,7%
ESTONIA	71	101	-29,7%	1.033	1.004	2,9%
FINLAND	330	294	12,2%	3.578	3.202	11,7%
FRANCE	5.007	4.745	5,5%	51.028	46.919	8,8%
GERMANY	8.668	8.014	8,2%	88.305	84.987	3,9%
GREECE	39	18	116,7%	333	407	-18,2%
HUNGARY	463	547	-15,4%	5.852	5.336	9,7%
IRELAND	73	89	-18,0%	2.132	2.152	-0,9%
ITALY <sup>2</sup>	1.999	2.209	-9,5%	23.338	21.584	8,1%
LATVIA	121	185	-34,6%	1.499	1.401	7,0%
LITHUANIA <sup>3</sup>	522	495	5,5%	8.165	6.699	21,9%
LUXEMBOURG	69	91	-24,2%	989	1.085	-8,8%
NETHERLANDS	1.162	1.110	4,7%	15.171	13.735	10,5%
POLAND	2.404	2.475	-2,9%	27.852	24.930	11,7%
PORTUGAL	448	574	-22,0%	4.711	4.815	-2,2%
ROMANIA	460	398	15,6%	6.481	5.725	13,2%
SLOVAKIA	350	316	10,8%	4.111	3.959	3,8%
SLOVENIA <sup>3</sup>	210	166	26,5%	2.528	2.186	15,6%
SPAIN	2.319	2.903	-20,1%	22.661	22.832	-0,7%
SWEDEN	675	596	13,3%	6.195	6.118	1,3%
UNITED KINGDOM <sup>3</sup>	5.106	5.292	-3,5%	48.093	50.163	-4,1%
<b>EUROPEAN UNION</b>	<b>33.553</b>	<b>33.495</b>	<b>0,2%</b>	<b>357.270</b>	<b>341.322</b>	<b>4,7%</b>
<b>EU15</b>	<b>27.858</b>	<b>27.690</b>	<b>0,6%</b>	<b>289.146</b>	<b>279.668</b>	<b>3,4%</b>
<b>EU12</b>	<b>5.695</b>	<b>5.805</b>	<b>-1,9%</b>	<b>68.124</b>	<b>61.654</b>	<b>10,5%</b>
<b>ICELAND</b>	<b>38</b>	<b>30</b>	<b>26,7%</b>	<b>398</b>	<b>360</b>	<b>10,6%</b>
<b>NORWAY</b>	<b>563</b>	<b>488</b>	<b>15,4%</b>	<b>6.686</b>	<b>5.870</b>	<b>13,9%</b>
<b>SWITZERLAND</b>	<b>331</b>	<b>385</b>	<b>-14,0%</b>	<b>4.137</b>	<b>4.304</b>	<b>-3,9%</b>
<b>EFTA</b>	<b>932</b>	<b>903</b>	<b>3,2%</b>	<b>11.221</b>	<b>10.534</b>	<b>6,5%</b>
<b>EU + EFTA</b>	<b>34.485</b>	<b>34.398</b>	<b>0,3%</b>	<b>368.491</b>	<b>351.856</b>	<b>4,7%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>28.790</b>	<b>28.593</b>	<b>0,7%</b>	<b>300.367</b>	<b>290.202</b>	<b>3,5%</b>

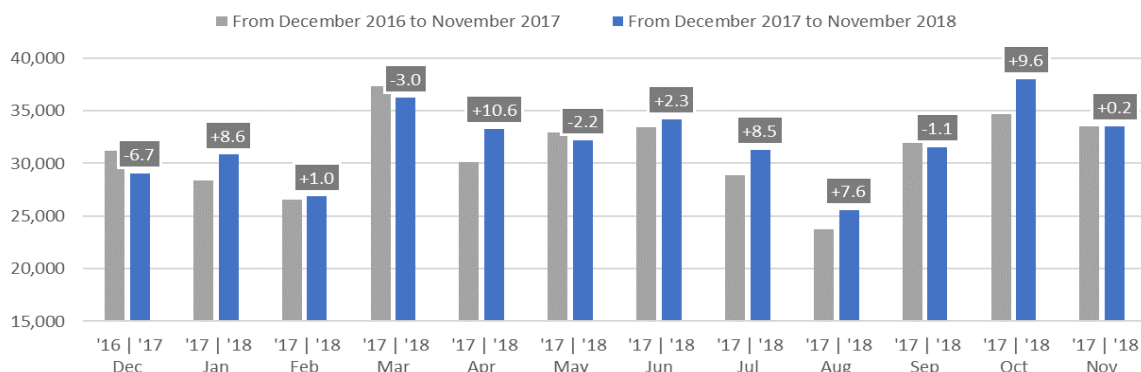
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Excluding buses and coaches over 3.5t

<sup>2</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>3</sup> Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



## PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

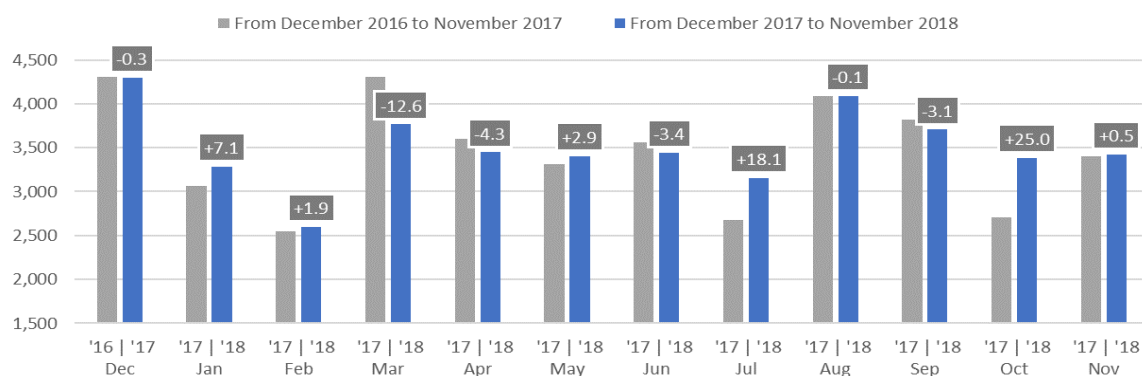
	November 2018	November 2017	% change 18/17	Jan-Nov 2018	Jan-Nov 2017	% change 18/17
AUSTRIA	153	110	39,1%	982	1.125	-12,7%
BELGIUM	106	35	202,9%	997	837	19,1%
BULGARIA	-	-	-	-	-	-
CROATIA	3	8	-62,5%	220	194	13,4%
CYPRUS	-	-	-	-	-	-
CZECH REPUBLIC	94	91	3,3%	939	629	49,3%
DENMARK	34	73	-53,4%	514	806	-36,2%
ESTONIA	2	4	-50,0%	133	211	-37,0%
FINLAND	23	39	-41,0%	450	469	-4,1%
FRANCE	445	573	-22,3%	5.793	5.516	5,0%
GERMANY	710	741	-4,2%	5.825	5.879	-0,9%
GREECE	8	10	-20,0%	216	171	26,3%
HUNGARY	84	47	78,7%	623	545	14,3%
IRELAND	7	40	-82,5%	406	325	24,9%
ITALY <sup>1</sup>	362	234	54,7%	4.299	3.074	39,9%
LATVIA	10	8	25,0%	111	165	-32,7%
LITHUANIA <sup>2</sup>	49	27	81,5%	597	358	66,8%
LUXEMBOURG	6	18	-66,7%	211	233	-9,4%
NETHERLANDS	27	128	-78,9%	420	618	-32,0%
POLAND	153	110	39,1%	2.501	1.934	29,3%
PORTUGAL	65	20	225,0%	477	333	43,2%
ROMANIA	238	92	158,7%	1.095	923	18,6%
SLOVAKIA	60	9	566,7%	330	376	-12,2%
SLOVENIA <sup>2</sup>	24	23	4,3%	181	167	8,4%
SPAIN	209	289	-27,7%	3.082	3.233	-4,7%
SWEDEN	94	63	49,2%	796	1.212	-34,3%
UNITED KINGDOM <sup>2</sup>	454	610	-25,6%	6.948	7.774	-10,6%
<b>EUROPEAN UNION</b>	<b>3.420</b>	<b>3.402</b>	<b>0,5%</b>	<b>38.146</b>	<b>37.107</b>	<b>2,8%</b>
EU15	2.703	2.983	-9,4%	31.416	31.605	-0,6%
EU12	717	419	71,1%	6.730	5.502	22,3%
ICELAND	6	6	0,0%	106	152	-30,3%
NORWAY	46	92	-50,0%	988	1.097	-9,9%
SWITZERLAND	97	99	-2,0%	594	615	-3,4%
EFTA	149	197	-24,4%	1.688	1.864	-9,4%
<b>EU + EFTA</b>	<b>3.569</b>	<b>3.599</b>	<b>-0,8%</b>	<b>39.834</b>	<b>38.971</b>	<b>2,2%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>2.852</b>	<b>3.180</b>	<b>-10,3%</b>	<b>33.104</b>	<b>33.469</b>	<b>-1,1%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>2</sup> Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



## PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	November 2018	November 2017	% change 18/17	Jan-Nov 2018	Jan-Nov 2017	% change 18/17
AUSTRIA	4.445	3.916	13,5%	49.417	46.122	7,1%
BELGIUM	7.372	6.646	10,9%	84.611	82.114	3,0%
BULGARIA <sup>1</sup>	577	720	-19,9%	5.670	5.373	5,5%
CROATIA	946	685	38,1%	9.671	9.261	4,4%
CYPRUS <sup>2</sup>	200	231	-13,4%	1.823	1.916	-4,9%
CZECH REPUBLIC	3.171	2.824	12,3%	28.770	27.206	5,7%
DENMARK	3.665	3.926	-6,6%	36.355	38.038	-4,4%
ESTONIA	493	527	-6,5%	5.989	5.688	5,3%
FINLAND	1.613	1.722	-6,3%	18.439	18.090	1,9%
FRANCE	45.391	44.057	3,0%	473.748	450.365	5,2%
GERMANY	37.329	35.031	6,6%	356.171	337.639	5,5%
GREECE	663	572	15,9%	6.886	6.686	3,0%
HUNGARY	2.669	2.706	-1,4%	26.424	23.484	12,5%
IRELAND	651	710	-8,3%	27.877	26.448	5,4%
ITALY	20.861	22.488	-7,2%	189.103	194.603	-2,8%
LATVIA	380	442	-14,0%	3.827	3.528	8,5%
LITHUANIA	835	725	15,2%	12.022	10.021	20,0%
LUXEMBOURG	554	562	-1,4%	5.726	5.748	-0,4%
NETHERLANDS	8.327	7.463	11,6%	90.890	84.347	7,8%
POLAND	9.102	7.848	16,0%	92.167	81.632	12,9%
PORTUGAL	4.292	4.217	1,8%	40.434	39.104	3,4%
ROMANIA	2.219	1.842	20,5%	23.901	21.318	12,1%
SLOVAKIA	1.431	1.010	41,7%	12.813	11.294	13,4%
SLOVENIA	1.389	1.304	6,5%	14.422	13.453	7,2%
SPAIN	20.193	21.465	-5,9%	222.462	208.940	6,5%
SWEDEN	4.110	5.703	-27,9%	59.672	57.440	3,9%
UNITED KINGDOM	34.595	32.388	6,8%	386.817	392.070	-1,3%
<b>EUROPEAN UNION</b>	<b>217.473</b>	<b>211.730</b>	<b>2,7%</b>	<b>2.286.107</b>	<b>2.201.928</b>	<b>3,8%</b>
EU15	194.061	190.866	1,7%	2.048.608	1.987.754	3,1%
EU12	23.412	20.864	12,2%	237.499	214.174	10,9%
ICELAND	203	164	23,8%	2.327	2.383	-2,3%
NORWAY	3.786	3.681	2,9%	41.817	39.612	5,6%
SWITZERLAND	3.644	3.371	8,1%	34.471	33.981	1,4%
EFTA	7.633	7.216	5,8%	78.615	75.976	3,5%
<b>EU + EFTA</b>	<b>225.106</b>	<b>218.946</b>	<b>2,8%</b>	<b>2.364.722</b>	<b>2.277.904</b>	<b>3,8%</b>
<b>WESTERN EUROPE (EU15 + EFTA)</b>	<b>201.694</b>	<b>198.082</b>	<b>1,8%</b>	<b>2.127.223</b>	<b>2.063.730</b>	<b>3,1%</b>

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

<sup>1</sup> Data for MHCV and MHBC not available

<sup>2</sup> Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend

